



life

ABOGADOS





Strategic and Business Vision

Experience and specialization



INTEGRITY | CLOSENESS | CLIENT FOCUS

We are Life

*We are committed to efficiency, **dedication,**
effort, excellence, and teamwork to carry out
our work and defend the rights and interests of
our clients.*





Founded: 2013

Languages: Spanish | English | French | Italian

Offices: A Coruña | Madrid | Barcelona

Law firm and business consultants

We are a law firm and business advisory practice providing comprehensive services focused on business law, achieving a high success rate for our clients.

Our team combines over 40 years of experience and sector specialization with the fresh perspective of younger lawyers, offering tailored solutions for each matter.

*Life is a project of highly skilled professionals united by a shared goal: **delivering the most efficient solutions** with rigor and professionalism.*



Preventive and reactive advice

We focus on understanding each person and each case to provide a tailored service from a global perspective.

We are all moved by the same values: quality, integrity and responsiveness. We put ourselves in your shoes to view each situation for what it is – unique – and get to the very heart of the matter, delivering results and solutions.

From this point onwards, we offer our guarantee of commitment, expertise and experience.

LEALTAD
FUSIÓN
FORTALEZA
EQUIPO
COMPROMISO
globalidad
transparencia
Entusiasmo
PROFESIONALIDAD
Honestidad
Avanzar
Esfuerzo
Construir
Éxito
CAMBIAR
rigor

Team

The firm is made up of professionals committed to clients and their interests. Our team is known for offering added value, combining high technical expertise with a strong ethical approach, whilst constantly keeping up to date.



"If we live as we breathe: taking in and letting go, we cannot go wrong."
Clarisa Pinkola-Estés

Teresa Cabeza Sanz
tcs@lifeabogados.com

"Being a lawyer is a privilege, a real luxury."

Ignacio González Rivera
igr@lifeabogados.com



"I'm passionate about bringing together teams from different backgrounds. I like feeling that I'm part of the change."

Sara Fernández Ceballos
sfc@lifeabogados.com

"The trust between all of us at Life Abogados is part of our success."

Roberto Martínez Pérez
rmp@lifeabogados.com



"I am a firm believer in teamwork and preventive advice."

Abel García Rodríguez
agr@lifeabogados.com

"We work as a team for every client."

Juan Sánchez Corzo
jsc@lifeabogados.com





"What matters is not having lots of ideas, but having the right idea for each situation."

Luis Alcoz Coll
lac@lifeabogados.com

"What matters most is effective, consistent work that builds the client's confidence and is useful to them."

Beatriz Ladero de las Cuevas
blc@lifeabogados.com



"Unity is strength, particularly in business law, where multidisciplinary teams that work well together and are fully committed to each client."

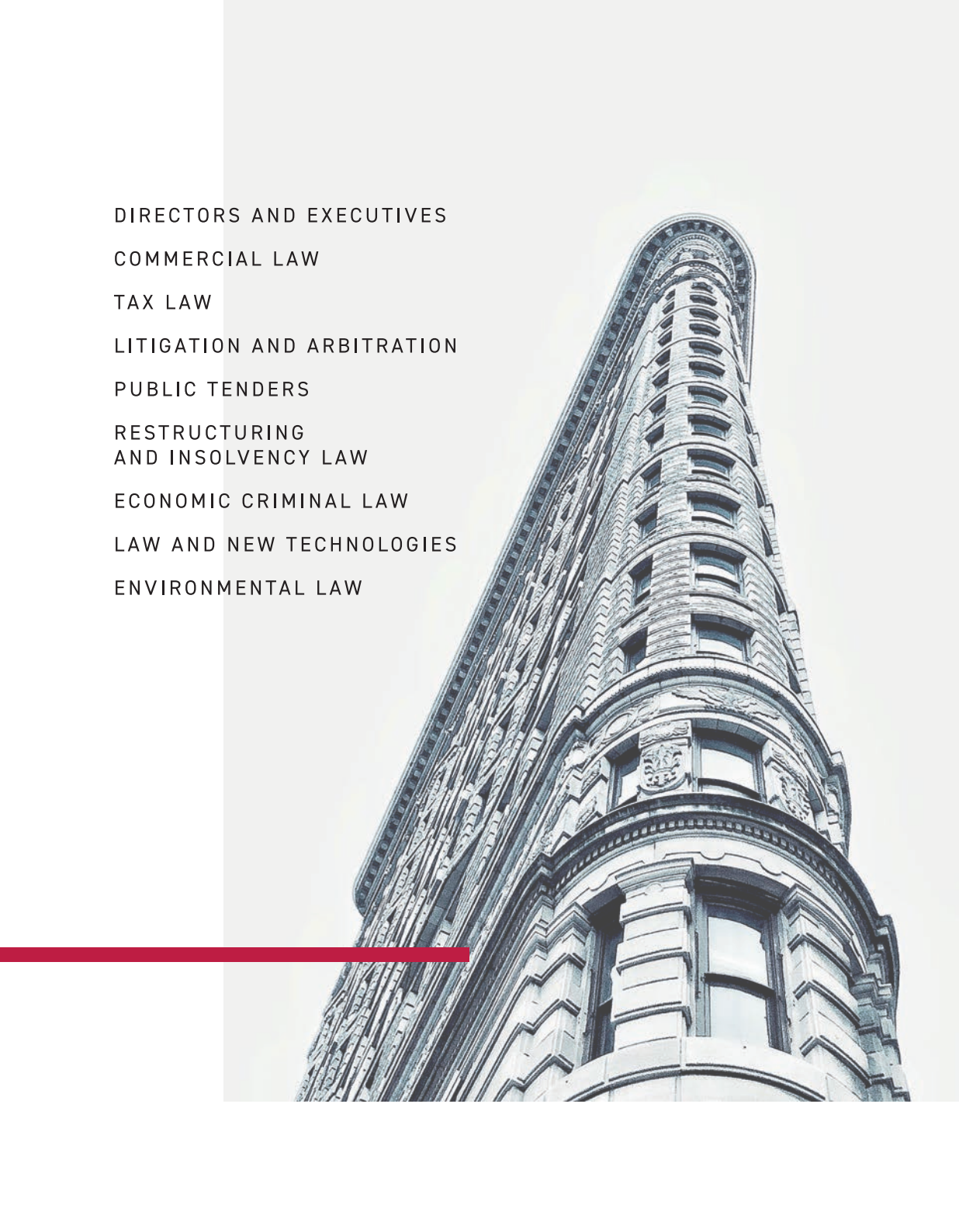
Javier Zapata Ferrer
jzf@lifeabogados.com

"The biggest challenges: working hard and getting a good education, being happy, and understanding what life is all about."

Juan Ignacio Xiberta
jix@lifeabogados.com



LIFE Abogados is made up of professionals who are distinguished by their dedication to the legal profession, their expertise and their legal experience. It is a close-knit team working towards a common goal.



DIRECTORS AND EXECUTIVES
COMMERCIAL LAW
TAX LAW
LITIGATION AND ARBITRATION
PUBLIC TENDERS
RESTRUCTURING
AND INSOLVENCY LAW
ECONOMIC CRIMINAL LAW
LAW AND NEW TECHNOLOGIES
ENVIRONMENTAL LAW

Services

*A full-service firm offering cross-disciplinary advice.
Specialising in advising directors and senior
managers, and in the public sector.*



DIRECTORS AND EXECUTIVES

Specialists in the liability of business owners, directors and senior managers.

We identify the legal risks and liabilities faced by directors and senior managers, implement measures to protect business, family and personal assets, and provide training for business owners, directors and senior managers on personal and business liability and risks.



COMMERCIAL LAW

We advise business owners at every stage of their business's development, starting with the incorporation of the company, through to the management of the Board Secretariat and ongoing advice to the board of directors, and continuing with all necessary operations—whether routine or one-off—that require a high degree of specialisation.

To this end, we have a dynamic and efficient team with extensive experience gained in international law firms.

We specialise in business law, covering both corporate and contractual matters.



Corporate

Our professional experience enables us to provide legal advice of the highest quality in the following areas:

- The incorporation of limited companies, branches and representative offices, as well as complementary or alternative entities, such as associations, foundations, economic interest groups, consortia, etc.
- Ongoing advice to management teams and company secretaries, and the drafting of any corporate agreements or amendments to the articles of association.
- Drafting and negotiation of shareholders' agreements (partnership or shareholder agreements, family agreements, etc.).
- Joint ventures and processes for the entry and exit of partners.
- Structural changes: merger processes, demergers, global transfer of assets and liabilities, and conversions.
- Due diligence processes.
- Advice on the drafting, negotiation and execution of contracts for the sale and purchase of businesses (companies and assets).
- Private equity transactions.

- Advice on the obligations and liabilities of shareholders and directors: shareholder disputes and challenges to resolutions.

Corporate Contracts

We have experience in reviewing, drafting and negotiating all types of corporate contracts, such as:

- Service provision, agency, distribution, manufacturing, commission, franchise, supply, confidentiality, outsourcing...
- Security interests and personal guarantees: sureties, pledges, bonds, mortgages, etc.
- General terms and conditions of contract.
- Contracts relating to industrial and intellectual property rights.
- Property: sale and purchase of property, leases for non-residential use, contracts relating to construction.



TAX LAW

Our clients, ranging from SMEs to large corporations, highlight our tax team's analytical skills and expertise as key factors in their decision to place their trust in our firm.

We specialise in restructuring and optimising your tax burden, as well as in defending your interests in litigation proceedings in this field.

A well-designed tax strategy enhances a company's viability



Global tax advice

for businesses aimed at optimising their tax burden at both national and international levels.

Involvement in restructuring and corporate reorganisation

(M&A), specifically in mergers and acquisitions, demergers, share swaps and investment and divestment transactions carried out by companies and venture capital funds, analysis and planning of the financial and tax structure and the sale and purchase of companies.

Tax audit and due diligence

in company sale and purchase processes.

Tailored tax planning

for investments and investment structures.

Tax planning in inheritance matters

Taxation of non-residents

Taxation of family businesses

and advice on generational succession processes.

Tax litigation

- We actively participate, with extensive experience and a proven track record, in proceedings before the Tax Inspectorate and in tax audits across all areas of tax law, as well as in the resolution of disputes at the administrative level.

- LIFE Abogados' tax litigation team comprises expert specialists in tax law and top-tier litigators to defend clients' interests in all contentious tax proceedings, specifically in proceedings before the Regional Economic-Administrative Courts (TEAR), the Central Economic-Administrative Court (TEAC), the National High Court, the High Courts of Justice, the Supreme Court, the Constitutional Court and the Court of Justice of the European Union.



LITIGATION AND ARBITRATION

Our litigation team, comprising solicitors trained at leading national and international law firms, is renowned for its personalised advice, negotiation skills, case management, enforcement and high level of technical expertise.

“Those who are willing to fight may or may not succeed; they may win or they may lose. But those who do not fight have already lost”
Bertolt Brecht.



- Personalised advice: Comprehensive and effective across all areas.
- Negotiation: We focus our efforts on avoiding litigation or reaching a settlement in the early stages of proceedings.
- Case management: Our litigation lawyers have over 20 years' experience in handling all types of legal and arbitration proceedings in the business sector.
- Enforcement: Success in legal proceedings does not lie in winning the case, but in ensuring that the objective for which the proceedings were initiated is achieved.
- High technical expertise: We have in-depth knowledge of the procedural rules applicable to the various types of proceedings (invoice, bill of exchange, summary, ordinary), and at all levels, in all types of civil and commercial matters; we utilise the tools that the process makes available to us (preliminary proceedings, interim measures, expert evidence, etc.), and we are proficient in the system of ordinary appeals and cassation proceedings.

Corporate disputes

Our team has handled all types of legal proceedings arising from disputes between shareholders, which so often lead to challenges against corporate resolutions.

This experience is essential for managing such situations effectively, that is to say, without losing sight of the primary objective of preventing the dispute from harming the company.

Success in these disputes depends on a comprehensive approach to the problem, taking into account all the factors at stake.

Disputes arising from breaches, interpretation and performance of corporate contracts

We handle corporate debt recovery, advising clients at both the pre-litigation and litigation stages.

Where a dispute arises from a breach of contract and the aim is either to terminate the contract or to enforce its performance, our expertise in contract law proves particularly advantageous.

Unfair competition

We provide both preventive and litigation advice to businesses and individuals in all areas where unfair competition arises (breach of trade secrets, poaching, confusion, imitation, free-riding, unfair solicitation of customers, etc).

Directors' Liability

Preventive advice to avoid situations that could give rise to liability for the management team; legal representation in all types of proceedings in the civil and commercial courts, where liability claims arise for losses, whether individual liability for wilful or grossly negligent acts, or corporate liability arising from acts of mere management, for damage caused to the company or to third parties as a result of such acts, or any other liability that may arise.

Property

We advise property developers and construction companies on disputes relating to the Building Act, arising mainly from construction defects. We have worked with architects and quantity surveyors in the preparation of technical reports, which has given us a very thorough understanding of the documentation involved in this type of procedure.



PUBLIC PROCUREMENT

We offer specialist legal advisory services to public sector bodies, private companies and individuals, as well as legal representation in all types of proceedings and before all relevant authorities, whether administrative or contentious-administrative.

Our team specialises in finding legal solutions that benefit all parties involved in transactions relating to the public sector.

“Experts in public tenders.
Over 1,000 tenders analysed.
Why not give it a go?”



Public Sector

We offer a specialist legal advisory service to public sector bodies, private companies and individuals, as well as legal representation in all types of proceedings and before all relevant authorities, both in administrative and contentious-administrative matters.

Administrative and contentious-administrative proceedings

- Disciplinary proceedings.
- Administrative proceedings.
- Representation before the contentious-administrative courts.

Public Tenders

We support the client throughout the entire public tender process, guiding them on the key aspects that will influence the preparation of their bid and the defence of their interests during the award process —justification of unreasonably low bids, exclusions, challenges...— and addressing any issues that may arise during the performance or completion of the contract.

1. Preliminary Phase

- Analysis of tender specifications and documentation.
- Challenging tender specifications and notices.
- Assessment of compliance with requirements, suitability, capacity, financial standing, etc.
- Documentation and administrative management.
- Correct application of award criteria.
- Justification of unreasonable price reductions.
- Exclusion of bids.
- Formation of a joint venture.
- Formalisation of the contract: correspondence with tender documents / bid / award.
- Challenging of awards or evaluations.

2. After the contract has been awarded

- Monitoring of contract performance.
- Suspension of the contract.
- Contract amendments and extensions.
- Claims for payment and interest.
- Price reviews.
- Termination of contract.
- Breaches / enforcement of guarantees.

We offer a strategic consultancy service aimed at increasing sales in the public sector. How do we do this? By combining legal consultancy and business intelligence.

We offer specialised services for companies and/or professionals wishing to enter this new sales market or for those seeking to consolidate their position.

Business Monitoring

We help you understand your market position in real time, ensuring you have a streamlined and up-to-date sales system: how many tenders you are submitting, why you are being excluded, why you are not scoring more points...

Pricing and Competition

We analyse business opportunities, the competition, regular bidders, prices and bids, to select the right tenders and submit competitive bids.

Support

We assist you throughout the tender process, with bid preparation, justifying unreasonable price reductions, challenges, contract compliance, price reviews...

Planning

We draw up your sales map: you will be able to see which tenders are due for renewal or submission, providing your sales network with an essential tool for account planning.

Training

We deliver over 500 hours of training to help you get the most out of your management, administrative and sales teams, and achieve the greatest success in tenders.



RESTRUCTURING AND INSOLVENCY LAW

This is a multidisciplinary department, bringing together professionals from the areas of litigation, commercial law, employment law, tax law, economic criminal law and project finance, as required.

By appointing a coordinator, we ensure that all decisions taken by the professionals involved adhere to the case plan, with a view to achieving the proposed ultimate objective.

An opportunity to come out on top: Agility, confidence in decision-making, legal peace of mind, and above all, solutions you may not be aware of.

The first task undertaken by our team is to advise business owners on the best course of action to take in the face of a crisis within their company and the measures to be taken in each case (insolvency proceedings, business closure, out-of-court debt restructuring, etc.).

These are largely determined by previous decisions taken, which is why we recommend consulting a solicitor at the very outset of the crisis.

In this decision-making process, we take into careful consideration the defence of the personal liabilities of partners and directors (both commercial and criminal) and the viability of the business.

Insolvency Law

- We have professionals who have acted as lead solicitors in numerous insolvency proceedings, including the former bankruptcy and suspension of payments proceedings.
- We have a strong external team of auditors and economists who work closely with us.
- We represent and defend your interests as creditors in your debtors' insolvency proceedings, filing your claims and challenging the list of creditors should your claims not be recognised or be incorrectly classified.

Out-of-court restructuring of commercial liabilities

- We analyse your company's situation and advise you on the feasibility of reaching agreements with your creditors without the need to file for insolvency proceedings.
- We negotiate personally or support our clients in negotiations with their creditors to reach payment agreements involving debt relief, deferral, or both.

Winding-up and liquidation

- We prepare all the necessary commercial documentation to wind up and liquidate your company (minutes and certificates from the governing bodies, including all necessary resolutions, review of the deed of winding-up and liquidation and the deed of dissolution, where applicable, final balance sheets for the winding-up, etc.).
- We analyse your financial statements and prepare the necessary supplementary documents to avoid liability on the part of partners and directors (account deposits, participatory loans...).



ECONOMIC CRIMINAL LAW

The firm's professional practice in the field of criminal law ranges from advising on crime prevention within the context of legal entities (criminal compliance) to defending and representing clients in the courts. The firm advises both domestic and international clients in this area.

An increasing number of business owners and executives are facing criminal proceedings as a result of their positions.



This is a fully bespoke advisory service available throughout Spain.

Our philosophy, the standing of our team members, our commitment to our clients and our track record make this firm a leading name in the Spanish criminal law market.

Furthermore, the firm's frequent collaboration with leading international law firms enables it to advise on commercial transactions with a significant international dimension.

Preventive advice

We advise clients on the analysis of their criminal risks, as well as on the development, review and implementation of measures to prevent such risks.

Legislative developments, the evolution and internationalisation of businesses, and changes in criminal law make it necessary to implement legal compliance programmes and measures to prevent corporate criminal liability.

The analysis and identification of criminal risks, combined with the implementation of measures to prevent, mitigate and manage such risks, constitute the fundamental steps for limiting the criminal liability of legal entities, their directors and employees.

Litigation advice

We specialise in the following areas:

- Criminal liability of legal persons.
- Corporate offences.
- Offences against property and the socio-economic order.
- Offences against the Treasury.
- Offences against industrial and intellectual property.
- Offences against reputation.
- Offences against workers' rights.
- Offences against the market and consumers.
- Offences against the environment and town planning.
- International criminal law & extraditions.



LAW AND NEW TECHNOLOGIES

The internet and new technologies have greatly expanded the business opportunities and possibilities available to companies and professionals. In this regard, the law should not be an obstacle, but rather a guide to the development and success of any online business venture.

At LIFE Abogados, we advise you by seeking solutions and providing legal certainty in digital environments.

We protect your brand, website, content and intellectual property rights.



We offer auditing and consultancy services in the areas of personal data protection and privacy, e-commerce, online campaigns, technology start-ups, IT procurement and software development.

This practice is led by Cristina Bonal Fernández, a practising solicitor since 1992 and a specialist in New Technologies Law and the Information Society.

E-commerce

Comprehensive advice on the development and launch of online shops and e-commerce activities, ensuring compliance with applicable regulations (LSSI-CE, Consumers and Users, Distance Selling, Personal Data Protection, General Terms and Conditions of Contract) and legal defence in the event of disputes and/or claims:

- We audit your business, online shop and corporate website: analysis of regulatory compliance, proposal of corrective measures.
- Adaptation of your traditional business to online commerce.
- Creation of new projects and online shops.
- Online campaigns and marketing, email campaigns and commercial SMS messages, adaptation to the LOPD.
- Branding and advertising campaigns, metrics (visibility, positioning, visits, registrations, sales): review and drafting of contracts.
- Legal advice and defence in the event of complaints from customers and users: mediation, out-of-court negotiation, legal defence.
- Representation before the authorities (administrative penalty proceedings).

Data Protection

We have extensive experience in advising on and auditing data protection for companies across a range of sectors, including healthcare, insurance, e-commerce, contact centres and customer service, telemarketing, property, communications agencies, consultancy firms and law firms, and associations, amongst others.

- Audit, adaptation and implementation of current data protection regulations.
- Analysis, assessment and procedures for compliance with the new European General Data Protection Regulation (mandatory from May 2018):

- _ Data protection audit from design and by default.

- _ Risk and impact assessment.

- _ Measures appropriate to the nature, scope, context and risks of the processing.

- _ Review of legal clauses: prior information, collection of consent, purposes, legitimate interest, etc.

- _ Data Protection Officer (DPO) Services

- _ Data processors: contracts, contractual clauses and legal documents in cases of outsourcing.

- _ Confidentiality agreements.

- _ Data disclosures and international data transfers: level of protection, appropriate safeguards, Safe Harbour.

- _ Proceedings before the Spanish Data Protection Agency, protection of rights, disciplinary proceedings and, where applicable, contentious-administrative proceedings.

- _ Drafting of codes of conduct (associations, group entities): specific rules or standards.

- _ Binding corporate rules for all members of a business group.

- _ Company IT policies: regarding employees' use of the company's electronic resources.

- _ Advice on the LOPD/LSSI, commercial mailings, promotions, marketing campaigns.

- _ Legal compliance of websites and apps.

- _ Training: sessions, seminars and courses tailored

Intellectual and industrial property

Protecting your creations and copyright, obtaining the necessary licences, registering your trademark, trade name or domain name, and taking preventive measures against unlawful use are essential to ensuring the launch and continuity of your business and improving your competitive position:

- Copyright protection, software, websites.
- Custom development contracts.
- Distribution agreements.
- Software licences.
- Contracts for the transfer of exploitation rights.
- Registration, assertion and defence of trademarks, logos, trade names, designs and domain names.
- Action against infringement of rights.
- Defence in litigation concerning intellectual property, copyright infringements and unfair competition.

“Sharing is good, and with digital technology, sharing is easy”
(Richard Stallman)



ENVIROMENAL LAW

Our Environmental Law department is led by Juan Ignacio Xiberta, who has an extensive track record and over 25 years' professional experience.

Although our advice is highly specialised, it takes a multidisciplinary approach, as we work in close collaboration with the firm's other professionals to meet the specific needs of both the public sector and the business law sector (companies, associations and executives) and, in particular, with industrial companies, waste management firms and business associations.

“It is essential to maintain a constant and fluid relationship with public authorities. Together, we shape environmental law.”



The law is a complex system, and specialisms are far from being isolated departments. This is why collaboration between our teams is essential. We are specialists in waste, water, odours, noise, environmental licences and authorisations, and procedures.

For example, our clients rely on us for:

- Represent your interests on environmental committees of business associations or before public authorities.
- Appearing in public and local consultation procedures and submitting submissions in proceedings for the granting of environmental authorisations, licences, legislative procedures, etc.
- Advising on cases with environmental implications: waste, obtaining and amending Integrated Environmental Authorisations and environmental licences, issues relating to landfills of all kinds, recovery of end-of-life tyres, clinical waste, and the design and development of management strategies for various waste streams with the aim of recycling materials and reducing treatment and management costs.
- In other environmental areas, regarding wastewater discharges, cases involving noise and odour pollution, the legalisation of wells, or the municipalisation of the water supply service.
- Preparation of guidance manuals for compliance with applicable regulations, and of reports and opinions on environmental matters.
- Drafting of corporate environmental policies with a view to increasing a company's market value or its chances of being awarded a public contract.
- In the field of civil litigation: civil liability proceedings arising from the malfunctioning of facilities or machinery, breaches of contract relating to environmental matters, and other issues.
- In due diligence procedures: analysis of environmental aspects.
- Penalty and administrative litigation proceedings.
- Proceedings for the recovery of grants.
- Drafting of contractual clauses in commercial contracts with environmental implications: for example, the design of treatment plants, the provision of waste management services, the acquisition of machinery, etc.
- In such a complex and evolving field, uncertainties affect all operators. It is therefore essential to maintain a constant and fluid relationship with public authorities, as we all play a part in shaping environmental law.



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WE ARE **Life**



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